# BUDGET HIGHLIGHTS

A REVIEW OF FY23, A LOOK AT FY24, A PREVIEW OF FY25-29, AND FY25 OUTLOOK

# PART I - FY23 BUDGET REVIEW



## **REVENUES**

- Year End \$213k higher than Tax Recap Submission
- Insights-
  - Interest rates increased from their abysmal rates they had been in the prior year, but we had estimated conservatively
  - Despite the tougher year, we were able to meet the minimums of almost all of the categories as we had estimated.

### **UNDER 99% ESTIMATED REVENUE**

- State Revenue Veteran's Benefits (\$1,280 under)
- State Revenue Exemptions Elderly, Blind (\$9,008 under)
  - \*In doing research, this happens every few years where the amount owed from the State comes in during the next fiscal year. We expect to receive the remainder of the funds, it will just increase FY25's Exemptions line.
- Rentals (\$200 under)
  - 10 West Repair paid by tenant and offset from rent

## OVER 110% ESTIMATED REVENUE

- I. Motor Vehicle Excise (\$81k)
- 2. Trash Services (\$56k)
- 3. Investment Income (\$25.9k)
- 4. Fees (\$13.2k)
- 5. Meals Excise (\$9.3k)
- 6. Penalties and Interest on Taxes (\$8.3k)
- 7. Other Licenses & Permits (\$5.3k)
- 8. Other Departmental (\$4.8k)
- 9. Teacher Retirement (\$3.6k)

## **EXPENSES**

• Year End – Approx. \$327k less than what was budgeted

# **UNDER BUDGET >\$10K**

- Cemetery
- Department of Public Works
- Employee Benefits
- Legal
- Police
- Property Insurance
- Public Building Maintenance

- Reserve Fund
- Town Administrator
- Waste Collection



# **EMPLOYEE BENEFITS**

| EMPLOYEE BENEFITS                             |            |            |            |             |           |         |
|---|------------|------------|------------|-------------|-----------|---------|
| 0100-1910-5206-0000 TOWN SHARE MEDICARE       | 50,000.00  | 0.00       | 50,000.00  | -48,629.03  | 1,370.97  | 135.70% |
| 0100-1910-5208-0000 HEALTH INSURANCE PREMIUMS | 718,827.00 | -54,863.09 | 663,963.91 | -580,610.33 | 83,353.58 | 87.45%  |
| 0100-1910-5209-0000 LIFE INSURANCE PREMIUMS   | 1,700.00   | 0.00       | 1,700.00   | -1,173.12   | 526.88    | 83.75%  |
| Sum EMPLOYEE BENEFITS                         | 770,527.00 | -54,863.09 | 715,663.91 | -630,412.48 | 85,251.43 | 90.81%  |
|   |            |            |            |             |           |         |

## WASTE COLLECTION

# WASTE COLLECTIONS 0100-1443-5200-0000 WASTE COLLECTION CONTRACT 408,983.00 0.00 408,983.00 -398,152.54 10,830.46 97.35% Sum WASTE COLLECTIONS 408,983.00 0.00 408,983.00 -398,152.54 10,830.46 97.35%

• We expended less than we expected. We budget revenues and expenses the same because although we know the contract amount, we do not know the volume of waste to be disposed of on a weekly basis.

## HIGHWAY DEPARTMENT

| DEPT. PUBLIC WOR    | RKS                                  |            |            |            |             |           |         |
|---------------------|--------------------------------------|------------|------------|------------|-------------|-----------|---------|
| 0100-1421-5102-0000 | HIGHWAY DEPT - SUPERINTENDENT SALARY | 81,023.00  | 0.00       | 81,023.00  | -81,023.00  | 0.00      | 100.00% |
| 0100-1421-5103-0000 | HIGHWAY DEPT - COMPENSATION          | 458,343.00 | -53,000.00 | 405,343.00 | -393,919.74 | 11,423.26 | 97.18%  |
| 0100-1421-5200-0000 | HIGHWAY DEPT - PURCH. SERVICES       | 176,402.00 | 43,000.00  | 219,402.00 | -201,632.12 | 17,769.88 | 91.90%  |
| 0100-1421-5400-0000 | HIGHWAY DEPT - SUPPLIES              | 31,700.00  | 10,000.00  | 41,700.00  | -37,007.17  | 4,692.83  | 88.75%  |
| 0100-1421-5801-0000 | HIGHWAY DEPT - EQUIPMENT LEASES      | 13,724.00  | 0.00       | 13,724.00  | -13,724.00  | 0.00      | 100.00% |

• Wages – We generally calculate higher for wages to allow for the ability for our employees to obtain increases as relate to additional certifications/licensures.

# **CEMETERY**

| CEMETERY DEPART     | MENT                               |           |      |           |            |          |         |
|---------------------|------------------------------------|-----------|------|-----------|------------|----------|---------|
| 0100-1491-5101-0000 | CEMETERY DEPT - SALARY             | 3,447.00  | 0.00 | 3,447.00  | -3,447.00  | 0.00     | 100.00% |
| 0100-1491-5102-0000 | CEMETERY DEPT - COMPENSATION       | 14,238.00 | 0.00 | 14,238.00 | -12,358.54 | 1,879.46 | 86.80%  |
| 0100-1491-5200-0000 | CEMETERY DEPT - PURCHASED SERVICES | 1,750.00  | 0.00 | 1,750.00  | -776.72    | 973.28   | 44.38%  |
| 0100-1491-5400-0000 | CEMETERY DEPT - SUPPLIES           | 4,900.00  | 0.00 | 4,900.00  | -3,225.64  | 1,674.36 | 65.83%  |

## **RESERVE FUND**

- Balance \$14,701
- Transfers out of Reserve Fund
  - ACO with Rutland (9,459)
  - TA Procurement Certification (1,885)
  - Diesel Fuel (4,7,23)
     Retainer for IT Support (14)
  - Tree Warden Purchased Services (9,217)

## POLICE DEPARTMENT

| POLICE DEPT.        |                                  |              |            |              |               |           |         |
|---------------------|----------------------------------|--------------|------------|--------------|---------------|-----------|---------|
| 0100-1210-5102-0000 | POLICE DEPARTMENT - CHIEF SALARY | 100,836.00   | 0.00       | 100,836.00   | -100,836.00   | 0.00      | 100.00% |
| 0100-1210-5103-0000 | POLICE DEPT - COMPENSATION       | 925,123.00   | -16,500.00 | 908,623.00   | -879,689.43   | 28,933.57 | 96.82%  |
| 0100-1210-5200-0000 | POLICE DEPT PURCH. SERVICES      | 48,338.00    | 0.00       | 48,338.00    | -45,696.69    | 2,641.31  | 94.54%  |
| 0100-1210-5400-0000 | POLICE DEPT SUPPLIES             | 58,650.00    | 16,500.00  | 75,150.00    | -67,088.16    | 8,061.84  | 89.27%  |
| 0100-1210-5702-0000 | POLICE DEPT DUES                 | 1,650.00     | 0.00       | 1,650.00     | -1,650.00     | 0.00      | 100.00% |
| 0100-1210-5801-0001 | POLICE - POLICE CRUISER(S)       | 29,500.00    | 0.00       | 29,500.00    | -29,500.00    | 0.00      | 100.00% |
| Sum POLICE          | DEPT.                            | 1,164,097.00 | 0.00       | 1,164,097.00 | -1,124,460.28 | 39,636.72 | 96.60%  |

• We had a vacant officer position for most of the fiscal year, saving on not paying another officer, while paying overtime instead.

# EXPENSES - UNDER BUDGET >\$1K AND <\$10K

- Municipal Assistant (\$4.6k)
- Town Coordinator (\$4.8k)
- IT (\$4.4k)
- Regional Dispatch (\$1.5k)
- FD (\$2.9k)
- EMS (\$3k)
- Tree Warden (\$1k)
- Short Term Interest (\$1.7K)
- Select Board (\$1k)
- Elections (\$5.6)

- Conservation (\$6.2)
- Cemetery Commission (\$4.5k)
- Board of Health (\$1k)
- COA (\$9.5k)
- Borrowing Costs (\$3k)
- Central Purchasing (\$1.9k)



## **FY23 BUDGET TAKE AWAYS**

- Meal Excise is continuing to increase annually
- We had approximately \$327k of unused expenses, FY22 we had approximately \$412k of unused expenses (\$83k less than prior year)
- With a tighter budget in FY24, we would expect less unexpended expenses at fiscal year end, contributing further to a smaller free cash figure

# PART II - FY24 BUDGET UPDATE



## RECAP OF FY24 BUDGET FORECAST

- Expected Deficit of \$500k
- What changed?

Operating Stabilization \$87k
 More Added

Ambulance \$90k More Added

WRSD \$50k Less than expected

Health Ins \$170k
 Less than and no increase

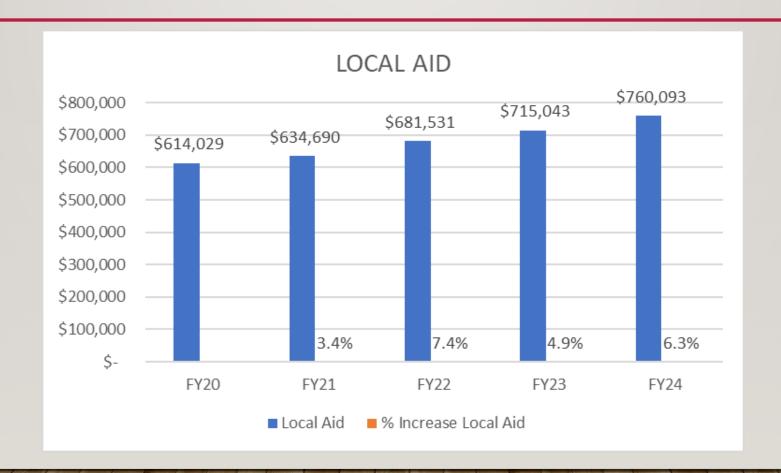
General Reductions \$100k
 Reduced expenses

## **FY24 BUDGET NOTES**

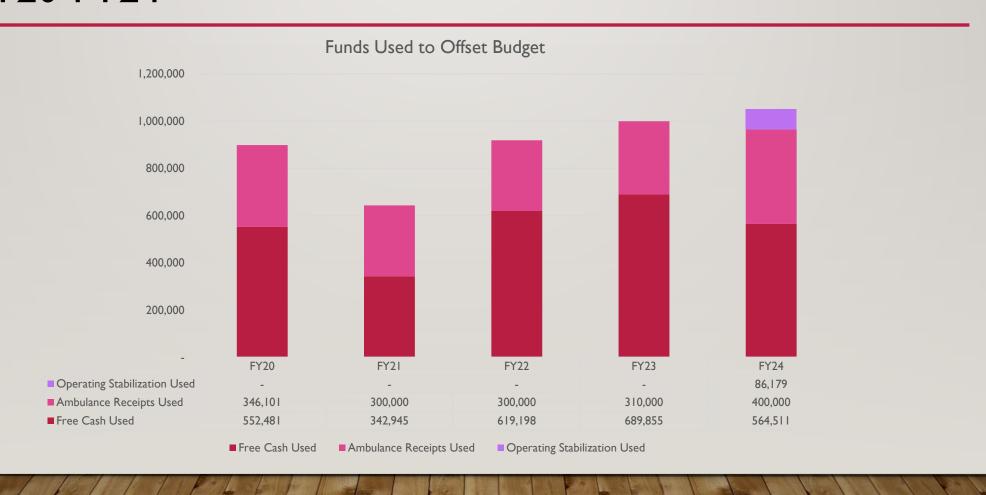
- Internal Transfers
  - Towns Insurance (Gen Liability to Injured on Duty) \$4,765
  - IT (IT purchased services to IT Consultant) \$10,500
- Areas to watch
  - DPW Mechanic mechanic is away on military leave as of Aug 1, 2023. Additional expenses to be incurred due to lack of being able to find coverage.

# PART III- FINANCIAL TRENDS

## **LOCAL AID**



# MEANS TO A BALANCED BUDGET FY20-FY24



# PART IV 5 YEAR FINANCIAL FORECAST

### **REVENUES**

- Conservative Approach Do not exceed what we reasonably expect to yield
- State Aid Assume 2% increase. Past few years has been 3% ish. FY24 Governor budget was less than 2, and final budget was over 3%.
- Additional Funds Assumes continued use and availability of \$400k Ambulance Receipts Reserved, and 100% Free Cash at the amount of \$500k.

# TAX LEVY

|                                   | FY24- Submitted | FY25- EST     | FY26-EST      | FY27- EST     | FY28 - EST    | FY29 - EST    |
|-----------------------------------|-----------------|---------------|---------------|---------------|---------------|---------------|
|                                   |                 |               |               |               |               |               |
| PROPERTY TAX LEVY                 |                 |               |               |               |               |               |
| Prior Year Levy Limit             | 11,322,451      | 11,679,736    | 12,051,730    | 12,433,023    | 12,823,849    | 13,224,445    |
| Amended Growth                    | -               | -             | -             | -             | -             | -             |
| 2 1/2 % Increase                  | 283,061         | 291,993       | 301,293       | 310,826       | 320,596       | 330,611       |
| New Growth                        | 75,000          | 80,000        | 80,000        | 80,000        | 80,000        | 80,000        |
| Capital - Excluded                | -               | -             | -             | -             | -             | -             |
| Baypath Excluded                  | 61,374          | 61,374        | 61,374        | 61,374        | 61,374        | 61,374        |
| Road Exclusion Fund               | 118,870         | 121,841       | 124,887       | 128,010       | 131,210       | 134,490       |
| Debt Service Override - School    | 220,647         | 215,647       | 210,647       | 205,647       | 200,647       | 195,647       |
| Debt Service Override - Municipal | 507,233         | 465,130       | 449,519       | 435,243       | 435,243       | 435,243       |
| Unused Levy Limit                 |                 |               |               |               |               |               |
| Less overlay                      | (51,089)        | (50,257)      | (48,041)      | (50,741)      | (49,679)      | (49,486)      |
| LEVY TOTAL                        | \$ 12,537,547   | \$ 12,865,465 | \$ 13,231,409 | \$ 13,603,382 | \$ 14,003,240 | \$ 14,412,324 |

# STATE AID -CHERRY SHEET

|                                    | FY24- Submitted | FY25- EST  | FY26-EST   | FY27- EST  | FY28 - EST | FY29 - EST |
|------------------------------------|-----------------|------------|------------|------------|------------|------------|
| STATE AID                          |                 |            |            |            |            |            |
| Unsrestricted Governmental Aid     | 646,903         | 659,841    | 679,636    | 700,025    | 721,026    | 742,657    |
| State Owned Land                   | 140,022         | 142,822    | 142,822    | 142,822    | 142,822    | 142,822    |
| Veteran's Benefits Reinbursement   | 6,792           | 6,996      | 7,206      | 7,422      | 7,644      | 7,874      |
| Vet. Blind, SSP Elderly            | 11,170          | 11,000     | 11,000     | 11,000     | 11,000     | 11,000     |
| Chapter 70                         | -               | -          | -          |            |            | -          |
| Misc State Revenue                 | _               |            | -          | _          | _          | _          |
| Public Library Offset              | 13,851          | 14,145     | 15,136     | 16,195     | 17,329     | 18,542     |
| Subtract out Public Library Offset | (13,851)        | (14,145)   | (15,136)   | (16,195)   | (17,329)   | (18,542)   |
| Reduce by State Assessments        | (44,794)        | (49,279)   | (50,323)   | (51,464)   | (52,700)   | (54,032)   |
| CHERRY SHEET TOTAL                 | \$ 760,093      | \$ 771,380 | \$ 790,341 | \$ 809,806 | \$ 829,793 | \$ 850,321 |

# LOCAL RECEIPTS REVENUE

|                                   | FY24- Submitted | FY25- EST    | FY26-EST     | FY27- EST    | FY28 - EST   | FY29 - EST   |
|-----------------------------------|-----------------|--------------|--------------|--------------|--------------|--------------|
| LOCAL RECEIPTS REVENUE            |                 |              |              |              |              |              |
| Other Taxes & Excise              | 733,000         | 747,000      | 752,500      | 758,000      | 763,500      | 769,000      |
| Penalties and Interest on Taxes   | 20,000          | 20,000       | 20,000       | 20,000       | 20,000       | 20,000       |
| PILOTS                            | 47,214          | 48,394       | 49,604       | 50,844       | 52,115       | 53,418       |
| Charges for Services - Trash Fees | 409,506         | 429,981      | 451,480      | 474,054      | 497,757      | 522,645      |
| Fees                              | 48,500          | 49,500       | 49,500       | 49,500       | 49,500       | 49,500       |
| Rentals                           | 4,000           | 4,000        | 4,000        | 4,000        | 4,000        | 4,000        |
| Cemeteries                        | 15,000          | 15,000       | 15,000       | 15,000       | 15,000       | 15,000       |
| Other Dept Revenue (WRSD Maint.)  | 28,061          | 20,000       | 21,000       | 22,000       | 24,195       | 26,390       |
| Building Permits                  | 25,000          | 30,000       | 32,500       | 35,000       | 37,500       | 40,000       |
| Other Licenses & Permits          | 46,350          | 46,350       | 46,350       | 46,350       | 46,350       | 46,350       |
| Fines & Forfeits                  | 14,000          | 13,600       | 13,600       | 13,600       | 13,600       | 13,600       |
| Investment Income                 | 8,000           | 8,000        | 8,000        | 8,000        | 8,000        | 8,000        |
| Miscellaneous (Recurring)         | 10,147          | 9,437        | 8,776        | 8,162        | 7,591        | 7,059        |
| Miscellaneous (Non-recurring)     | _               | -            | -            | _            | -            |              |
| OTAL LOCAL SOURCE REVENUE         | \$ 1,408,778    | \$ 1,441,262 | \$ 1,472,310 | \$ 1,504,510 | \$ 1,539,108 | \$ 1,574,963 |

# ADDITIONAL REVENUES

|                                     | FY24- Submitted   | EVAL ECT   | FY26-EST   | FY27- EST  | FY28 - EST | FY29 - EST |
|-------------------------------------|-------------------|------------|------------|------------|------------|------------|
|                                     | r i 24- Submitted | F123- E31  | F120-E31   | F12/- E31  | F120 - E31 | F127 - E31 |
| Additional Funds (Voted Articles)   |                   |            |            |            |            |            |
|                                     |                   |            |            |            |            |            |
| Indirect Costs Water                | _                 | _          | _          | _          | _          | -          |
|                                     |                   |            |            |            |            |            |
| Stabilization Transfer- Capital     | 18,816            | -          | -          | -          | _          | -          |
|                                     |                   |            |            |            |            |            |
| Stablization Transfer- Operating    | 86,179            | -          | -          | _          | _          | _          |
| Stabilization Transfer-Operating    | 00,177            | _          | _          |            | _          | _          |
| Could be died Torrefore OPER        |                   |            |            |            |            |            |
| Stabilization Transfer - OPEB       | -                 | -          | -          | -          | -          | -          |
|                                     |                   |            |            |            |            |            |
| Transfer from Cemetery Sale of Lots | -                 | -          | -          | -          | -          | -          |
|                                     |                   |            |            |            |            |            |
| Transfer from Title V Fund          | -                 | -          | -          | -          | -          | -          |
|                                     |                   |            |            |            |            |            |
| Transfer from DPW Roof Fund         | -                 | -          | -          | -          | -          | -          |
| Transfer from Ambulance Receipts    | 400,000           | 400,000    | 400,000    | 400,000    | 400,000    | 400,000    |
| Free Cash                           | 564,511           | 500,000    | 500,000    | 500,000    | 500,000    | 500,000    |
| Additional Funds                    | \$ 1,069,506      | \$ 900,000 | \$ 900,000 | \$ 900,000 | \$ 900,000 | \$ 900,000 |

## **EXPENSES**

- No major changes from prior year.
- Stipends/Committee Compensation Level Funded from FY24
- Non-Union Employees Used 3% COLA

# REFERENCE SHEET

| Reference Sheet - Increases |            |                     |       |       |       |       |  |
|-----------------------------|------------|---------------------|-------|-------|-------|-------|--|
| Description                 | Short Hand | FY25<br>EST <u></u> | FY26  | FY27  | FY28  | FY29  |  |
| COLA - Non Union            | COLA-NU    | 1.030               | 1.030 | 1.030 | 1.030 | 1.030 |  |
| Committee Compensation      | / COM      | 1.000               | 1.000 | 1.000 | 1.000 | 1.000 |  |
| COLA - Police               | COLA-PD    | 1.070               | 1.070 | 1.070 | 1.070 | 1.070 |  |
| COLA - FD                   | COLA-EMS   | 1.070               | 1.070 | 1.070 | 1.070 | 1.070 |  |
| COLA - DPW                  | COLA-DPW   | 1.030               | 1.030 | 1.030 | 1.030 | 1.030 |  |
| COLA - Emp Contract         | COLA-EMP   | 1.030               | 1.030 | 1.030 | 1.030 | 1.030 |  |
| Supplies                    | SCF        | 1.015               | 1.015 | 1.015 | 1.015 | 1.015 |  |
| Elevated Costs              | EC         | 1.050               | 1.050 | 1.050 | 1.050 | 1.050 |  |
| WRSD                        | WRSD       | 1.050               | 1.050 | 1.050 | 1.050 | 1.050 |  |
| Vocational                  |            | 1.250               | 1.250 | 1.250 | 1.250 | 1.250 |  |
| Health Insurance / Medicai  | d HI       | 1.120               | 1.120 | 1.120 | 1.120 | 1.120 |  |
| Electricity                 | ELEC       | 1.035               | 1.035 | 1.035 | 1.035 | 1.035 |  |



# **DEBT SERVICE**



# PART V FY25 CONSIDERATIONS

## **FY25 FORECAST**

Estimated Revenues - \$15,978,107

Estimated Expenses - (<u>\$16,655,007</u>)

Estimated Deficit - (\$ 655,401)

# FY25 BUDGET DRIVERS - \$667 K

- Regional School District Expect around 5% (362k)
- Vocational School District Expect 25% (\$78K)
- Central Purchasing Heating Oil, Electricity, Diesel (\$12k)
- Regional Dispatch Expected (\$38k)
  - Pick up 75% cost, grant reduced starting FY24
- Health Insurance Expected 10% (\$75K)
- Retirement Expected 13% (\$102K)

# **FIXED COSTS**

| Item                    | Estimated Cost FY25 |
|-------------------------|---------------------|
| Town Insurance          | \$239,640           |
| WRSD Assessments        | \$7,815,715         |
| Vocational Assessments  | \$608,382           |
| Waste Collection (Wash) | \$429,981           |
| Debt – Excluded (Wash)  | \$465,130           |
| Debt – Non-excluded     | \$97,053            |
| Employee Benefits       | \$774,548           |
| Retirement              | \$881,485           |
| Central Purchasing      | \$198,935           |
| TOTAL                   | \$11,510,869        |

## POTENTIAL COST REDUCTION CONSIDERATIONS

- Recreation Director Fully Funded by Recreation Revolving Fund (\$32k+benes=\$40k)
- Convert Trash Services to Enterprise Fund
  - Control costs, savings to payers
  - Removes Expenses and Revenues that currently wash, but also can charge indirectly a portion of things such as time by the Town Services Coordinator to administer the program
- Water Indirect Costs
- Compensated Boards (\$8,731)

## **SUMMARY**

- Budget Drivers Add approx. \$667k to the budget
- FY25 Current numbers predict a deficit going into FY25 of over \$500k
- Decisions to be made on the Next Steps

### FY25 BUDGET NEXT STEPS/DECISIONS TO BE MADE

- One budget or two
  - Budget with reduction guidance to get to a balanced budget
  - Or above and budget contingent upon successful passage of an override addressing Town Needs
- Direction/Guidance for Reduced Budget
  - Priorities?
  - Reductions equal across the board?
  - Non-Union COLA Decision (0% or other?)
- Budget Calendar FY25